

# HOT CASES

## Scheme for Manufacturing of Hot Cases

### 1. Brief Particulars of the unit

- Name of the unit
- Office address with Telephone no.
- Factory address with Telephone no.
- Sales counter address with Telephone no.
- Fax/e-mail
- Constitution
- Name of Proprietor /partners
- Line of mfg. / servicing activities
- Whether to setup New unit / Revival / Running unit
- Mode of acquiring of business place (Owned / Rented / Leasehold etc.)
- Selling / Marketing arrangement
- Registration no. & date with any Institution
- Type of the Organization (1. Individual ; 2. Group)    2

### 2. Cost of the scheme

#### A. Non-Recurring expenditure :

Item	Quantity	Amount / Unit	Total Amount
a. Factory Site (Vide Annexure - 'A')	0	340000.00	340,000.00
b. Plant & Machinery (Vide Annexure - 'B')	0	147930.00	147,930.00
c. Tools, Equipments (vide Annexure - 'C')	0	0.00	0.00
d. Miscellaneous (Vide Annexure - 'D')			
<b>Total Rs.</b>			<b>487,930.00</b>

#### B. Recurring expenditure :

Working Capital (Annexure - 'E', 'F', 'G', 'H', 'I')	<b>Rs.</b>	<b>370,450.00</b>
Working Capital for three months	<b>Rs.</b>	<b>1,111,350.00</b>

#### C. Others :

i) Security Deposit / Investment	<b>Rs.</b>	
ii) Preliminary & Pre-operative expenses	<b>Rs.</b>	
iii) Provision for contingency	<b>Rs.</b>	
<b>Total Rs.</b>		<b>0.00</b>

<b>Total Cost of the Project (A+B+C)</b>		<b>1,599,280.00</b>
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### 3. Total Cost of the Project and means of Finance

Item	Total Amount	Own Fund	Margin/Subsidy	Bank Loan
a. Non-Recurring expenditure (A)	487,930.00	48,793.00	97,586.00	341,551.00
b. Recurring expenditure (B)	1,111,350.00	111,135.00	222,270.00	777,945.00
c. Others (C)	0.00	0.00	0.00	0.00
<b>Total Rs.</b>	<b>1,599,280.00</b>	<b>159,928.00</b>	<b>319,856.00</b>	<b>1,119,496.00</b>
<b>Subsidy Max 1,00,000 For Individuals; 2,50,000 For Groups</b>		<b>159,928.00</b>	<b>250,000.00</b>	<b>1,189,352.00</b>

\* If the Bank is not ready to provide loan more than 70% of the project cost, the difference amount i.e. (11,89,352 - 11,19,496) is to be arranged by the entrepreneurs.

### 4. Cost, Sale and Profitability for a year:

	Amount In Rs.		Amount In Rs.
<b>To Opening Stock</b>	Nil	<b>By Sale</b>	5,400,000.00

#### Cost/Expenses :

a. Raw Materials and utilities (Vide Annexure - E)	3,438,000.00
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**Gross Profit** 1,962,000.00

**Total** 5,400,000.00 **Total** 5,400,000.00

**By Gross Profit : 1,962,000.00**

b. Salary (Vide Annexure - H & I)	749,400.00
c. Other contingent expenses (Vide Annexure - F)	258,000.00
d. Interest on Bank loan investment @ 14% p.a.	166,509.28
e. Depreciation on machinery, fixtures and equip 10% of total cost	11,630.00
f. Depreciation on office eqpt. @ 20%	3,000.00
g. Depreciation on building 10%	34,000.00

**Net Profit (Pre Tax)** 739,460.72

**Total** 1,962,000.00 **1,962,000.00**

## 5. Break Even analysis

	Amount In Rs.	Amount In Rs.
<b>(A) Fixed Cost</b>		<b>(B) Variable Cost</b> 34,38,000.00
a. Total depreciation	48,630.00	
b. Interest on Bank loan@14% p.a.	166,509.28	
c. Personnel salaries	749,400.00	
d. Other contingent expenses	258,000.00	
<b>Total</b>	<b>1,222,539.28</b>	
<b>(C) Sales</b>	<b>5,400,000.00</b>	
<b>(D) Contribution (Sales -Variable Cost)</b>	<b>1,962,000.00</b>	
<b>(E) Break even sales (Fixed Cost x Sales)/Cont.</b>	<b>33,64,787.00</b>	
<b>(F)Margin of safety (Sales- B.E. Sales)</b>	<b>20,35,213.00</b>	
<b>(G) B.E.P (%) (B.E. Sales/Sale) x 100</b>	<b>62.31</b>	

## 6. Cash Generation

	Amount In Rs.
a. Net Profit (Pre Tax)	739,460.72
b. Depreciation (+)	48,630.00
<b>Total Cash Generation</b>	<b>788,090.72</b>

## 7. Distribution of cash generation

	Amount In Rs.
a. Provision for Tax @ 30% of net profit)	232,038.22
b. Instalment of Bank Loan considering repayment in 5 Yrs	237,870.40
c. Drawings of proprietor @ Rs. 4000/pm x 12 x 5	240,000.00
d. Surplus fund transferred to capital account/reserve fund	78,182.10
<b>Total</b>	<b>788,090.72</b>

## 8. Salient Features

		(%)
a) Gross Profit Ratio	= (Gross Profit/Net Ssle) x 100	36.33
b) Net Profit Ratio	= (Net Profit/Net Sale) x 100	14.32
c) Return On Investment	= (Net Profit/Capital Deployed) x 100	48.36

**9. Cost of the Project (vide sl. no. 2)**

**Non-Recurring expenditure :**

**Annexure - 'A'**

**A. Factory Site etc.**

<b>Item</b>	<b>Description</b>	<b>Area</b>	<b>Value</b>
a) Land & Building		600 sq.mt	340,000.00
b) Land Development			
c) Building / shed			
d) Others. if any			
	<b>Total</b>		<b>340,000.00</b>

**Annexure - 'B'**

**B. Plant & Machinery**

<b>Description</b>	<b>Quantity</b>	<b>Installed Capacity</b>	<b>Value</b>
a) Oven	1		20,000.00
b) Grinder	1		5,000.00
c) Drilling machine (portable) 1/2"	1		5,000.00
d) Gas welding equipment with accessories	1		7,500.00
e) Welding transformer 500 Amp.	1		7,500.00
f) Spray painting eqpt. with spray gun and other accessories	1		12,000.00
g) Sheet cutting machine	1		20,000.00
h) Sheet bending machine	1		3,800.00
<b>Total</b>			<b>80,800.00</b>

**Testing Equipments**

a) Multimeter	1		5,000.00
b) Megger 100 volt DC	1		7,500.00
c) Variable Auto X-mer 0-440 volt 100 Amp	1		3,000.00
d) High voltage tester 0-10 kv	1		10,000.00
e) Testing panel with Ammeter, voltmeter and Multimeter	1		10,000.00

**Total 35,500.00**

a) Electrification and installation charge approximately 10% of machinery eqpt. Cost			11,630.00
b) Cost of Office eqpt. Working tables etc			15,000.00
c) Pre-operative expenses			5,000.00

**Total 31,630.00**

**All Total 147,930.00**

**Annexure - 'C'**

C. Tools, Equipments & Others accessories

<b>Description</b>	<b>Quantity</b>	<b>Value</b>
a)		
b)		
c)		
d)		
<b>Total</b>	<b>0</b>	<b>0.00</b>

**Annexure- 'D'**

D. Miscellaneous

<b>Item</b>	<b>Amount (Rs.)</b>
a) Electric Installation	
b) Mechanical Installation	
c) Freight, Insurance & Other Contingencies	
d) Statutory Expenditure (Govt. taxes etc.)	
<b>Total</b>	<b>0.00</b>

**Recurring expenditure for a month :**

**Annexure - 'E'**

E. Raw Material

<b>Item</b>	<b>Quantity</b>	<b>Rate</b>	<b>Value</b>
a) Thermostat	1000		40,000.00
b) Switches	1000		15,000.00
c) Element	1000		60,000.00
d) M.S. Sheet	2000		40,000.00
e) Alumunium Sheet	800		52,000.00
f) Pilot lamp	1000		5,000.00
g) Handles	1000		20,000.00
h) Connector with flexible cord			
i) Insulation material			50,000.00
j) Hardware			0.00
<b>Total</b>			<b>282,000.00</b>
<b>Utilities</b>			
a) Electricity			3,000.00
b) Water			500.00
c) Gas etc.			1,000.00
<b>Total</b>			<b>4,500.00</b>
<b>All Total</b>			<b>286,500.00</b>

**Annexure - 'F'****F. Other Contingent Expenses**

Item	Quantity	Rate	Value (Rs.)
a) Postage and stationery			3,500.00
b) Repair and maintenance			4,000.00
c) Transport			3,000.00
d) Advt. and publicity			10,000.00
e) Insurance			1,000.00
<b>Total</b>			<b>21,500.00</b>

**Annexure - 'G'****G. Packing Materials (Monthly)**

Item	Quantity	Rate	Value
a)			0.00
b)			0.00
c)			0.00
d)			0.00
<b>Total</b>			<b>0.00</b>

**Annexure - 'H'****H. wages/Labour Charges (Monthly)**

Position	No	Rate @	Value (Rs.)
a) Supervisor	1	3500	3,500.00
b) Skilled Worker	3	2500	7,500.00
c) Semi Skilled Worker	8	2000	16,000.00
d) Unskilled Worker/Helper	8	1500	12,000.00
e) Helper	5	1200	6,000.00
<b>Total</b>			<b>45,000.00</b>
Perquisites @ 15%			6,750.00
<b>Total</b>			<b>51,750.00</b>

**Annexure- 'I'****I. Staff Salary (Monthly)**

Position	No	Rate @	Value (Rs.)
a) Manager	1	4000	4,000.00
b) Clerk/Store Keeper	1	2500	2,500.00
c) Accountant	1	3000	3,000.00
d) Peon	1	1200	1,200.00
e) Others, if any			0.00
<b>Total</b>			<b>10,700.00</b>

Signature with Date